



Infor XA ERP – Update Seminar 19th April 2011

Additional topic descriptions:

Alias Capability - If you have experienced the problem where part numbers exceed the field length available then Alias is the solution you have been waiting for. This new capability in XA allows you to have longer part numbers to meet your needs.

PDF's created straight from the Browser - Yes, from the Browser generated subset of data you can now instantly create a PDF with logos added.

Time Zone Management - Do you have XA users who are in different time zones? If this is the case then the new Time Zone management functionality will help you present the correct time in the XA system regardless of the time zone your users are located in.

Workflow - 'Yes we have procedures but our users don't follow them!' If this is a familiar statement in your organisation then Workflow could help you enforce the company procedures. Workflow can show which users are responsible for performing which tasks and highlight when progress is delayed and prompt investigation. This is typically a fantastic aid for progressing purchase requisitions and managing engineering control.

Material Logistics - Do you have a supply chain where you have multiple sources of supply, manufacturing resources, warehouses and sales offices and you need to manage the planning and fulfilment in a stream lined efficient way? If you do, then Material Logistics is the solution. This really powerful solution not only manages the administration between business entities but also the elements of the distributed planning; enabling fulfilment from different warehouses, automatic distribution of demand, drop ships etc – which can accommodate the complexities of cross border trading.

Field Service Management - This new module provides all the functionality you are likely to need to efficiently manage your service team to deliver a first class service to your customers.

CRMi - We know there are many Customer Relationship Management offerings in the workplace and we all know how easy it is to manage interfaces (provided you say it fast enough). This offering is an iSeries native CRM offering meeting all the needs of your sales and marketing departments but with one set of records. Yes – it is integrated to XA which means if we are referring to an existing customer – the key records will already be in the system and you don't need to enter them again.

Visual Factory - Supports lean principals and addresses many of the common challenges around standardised work instructions and test procedures. It significantly reduces the time it takes to manage these documents. The shop floor on screen capability facilitates the collection of production test results: as built data; verifies shop floor qualifications; and guarantees the correct version of a work instruction is used.

Visual factory has typically helped customers such as Volvo, Esterline and Bombardier to:

- Dramatically reduce reject rate from 30% to 3%
- Reduce Time to Kit and change a line from 4 hours to ½ hour
- Reduce the Time to create and approve new work instructions from 1 week (40 hours) down to 4 hours
- Ensure employees are qualified to carry out production activities
- Reduce on site paper costs from 70-100k – Paperless production
- Improve standardisation in product components
- Improve “as built” traceability including test results.

Utilities 400 - Is a solution designed for the IBM iSeries; providing data on demand, integration and intelligence. It seamlessly integrates into existing business processes so that key business information can be delivered quickly, reliably and efficiently into multiple applications, across multiple platforms, as and when required.

It provides:

- Automated data transfer from iSeries to all major formats (including XML, XLS, SQL, CSV) and back again WITH validation.
- Scheduled role-based reports and focused marketing via email, SMS and Web.
- Creation and automated distribution (email, FTP, SMS) of electronic forms and PDF's.
- Generation of web portals for bi-directional browser based transactions.
- Real-time browser-based business intelligence without restrictive licensing.
- Rule based workflow and process automation.
- Document management and distribution.
- Data archiving and query analysis/optimisation